

April 2018

Dear Robin

On behalf of the entire LAT team I want to send you warm wishes to the Netherlands.

As you are aware we have made an in-depth analysis of the potential suppliers for our new Real Fire Fighting Trainings Device. And finally we decided to select Flame Aviation.

Now – as we are running the RFFT for more than a year – it is definitely proven that we made the right decision.

The LAT project team, the management and most important our airline customers are extreme delighted by the performance of Flame's device.

Stabile performance without interruptions, significant cost saving during the operation and the nice design are some of the feedbacks that I receive on a regular basis.

For me being a part of the decision center within LAT and who isn't involved in the daily operations I honor the fact that you always listened to the LAT team specification requirements and answered to our requests on short term.

Compared to others in the market your customer oriented approach is very much appreciated.

Thanks, Robin!

Mit freundlichen Grüßen

Alexander Schäfer

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